

BUYERS EL GOUNA



EL GOUNA AT A GLANCE

 \star Total land bank of 36.92 million m²

 \star The town covers 12 km of pristine shoreline on the beautiful Egyptian Red Sea



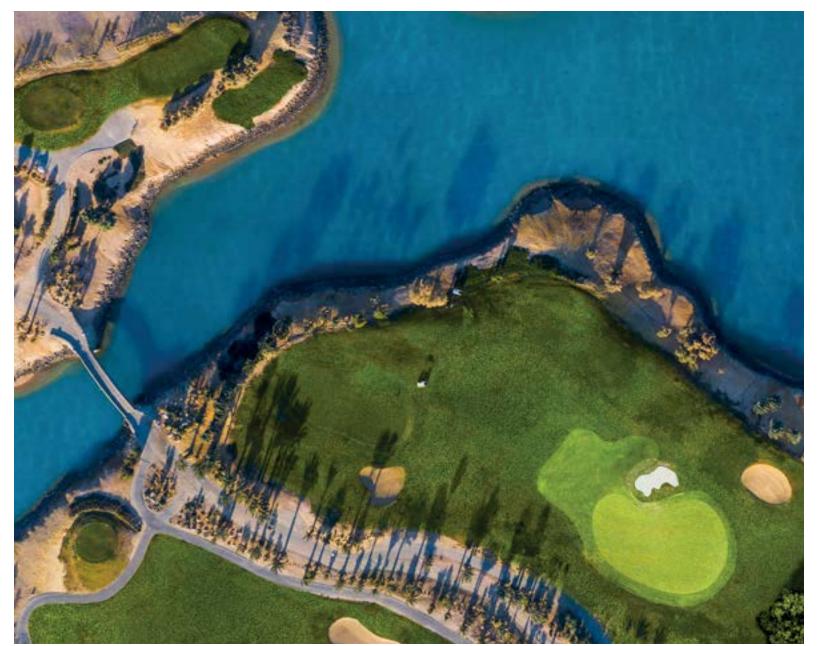
 \star Year-round sunshine with an average temperature of 27°C

+ All residential units overlook picturesque views of either shimmering lagoons, turquoise beaches, marinas or endless lush greenery

 \checkmark A range of schools, university & a co-working space



 \star Located 25 kilometres north of Hurghada governorate and only 25 minutes away from Hurghada International Airport



\star El Gouna is a fully integrated self sufficient coastal town on the Egyptian Red Sea



- \star 41 residential neighborhoods
- + 18 Hotels offering a mix of 5,4, and 3 star accommodation
- El Gouna was honoured with the Global Green Town Award, sponsored by the **United Nations Environment Program**
- El Gouna operates two world-class marinas and two championship golf courses



FACTS & FIGURES

4700 ODE Residential Units Delivered

2500 Housing Units

2000 Sub-development Units

12 km Shoreline

36.9 Million SQM Total Area

25,000 Residents

120+ Nationalities **04** MARINAS and 400 berths



05 SCHOOLS Including El Gouna International School and The German Hotel School

CABLE PARK One of the largest Olympic standard cable parks in the

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Middle East



25+ BANKS & ATMS



CINEMA SCREENS



18 HOTELS

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LIBRARY Linked to Bibliotheca Alexandrina



80+ TUK-TUKS Includes bus & shuttle bus, boat, limousines and tuk-tuk

INFORMATION CENTER

Ο Ā CONCERT AND CONFERENCE HALL



AVERAGE FLIGHT TIMES TO EL GOUNA

Germany // 5 Hours England // 7 Hours France // 5 Hours Italy // 4 Hours Switzerland // 5 Hours Russia // 5 hours UAE // 3.30 hours





El Gouna operates 3 marinas for the convenience of boating enthusiasts from around the world. These marinas provide easy access to trips to the Red Sea's most popular diving sites and islands.

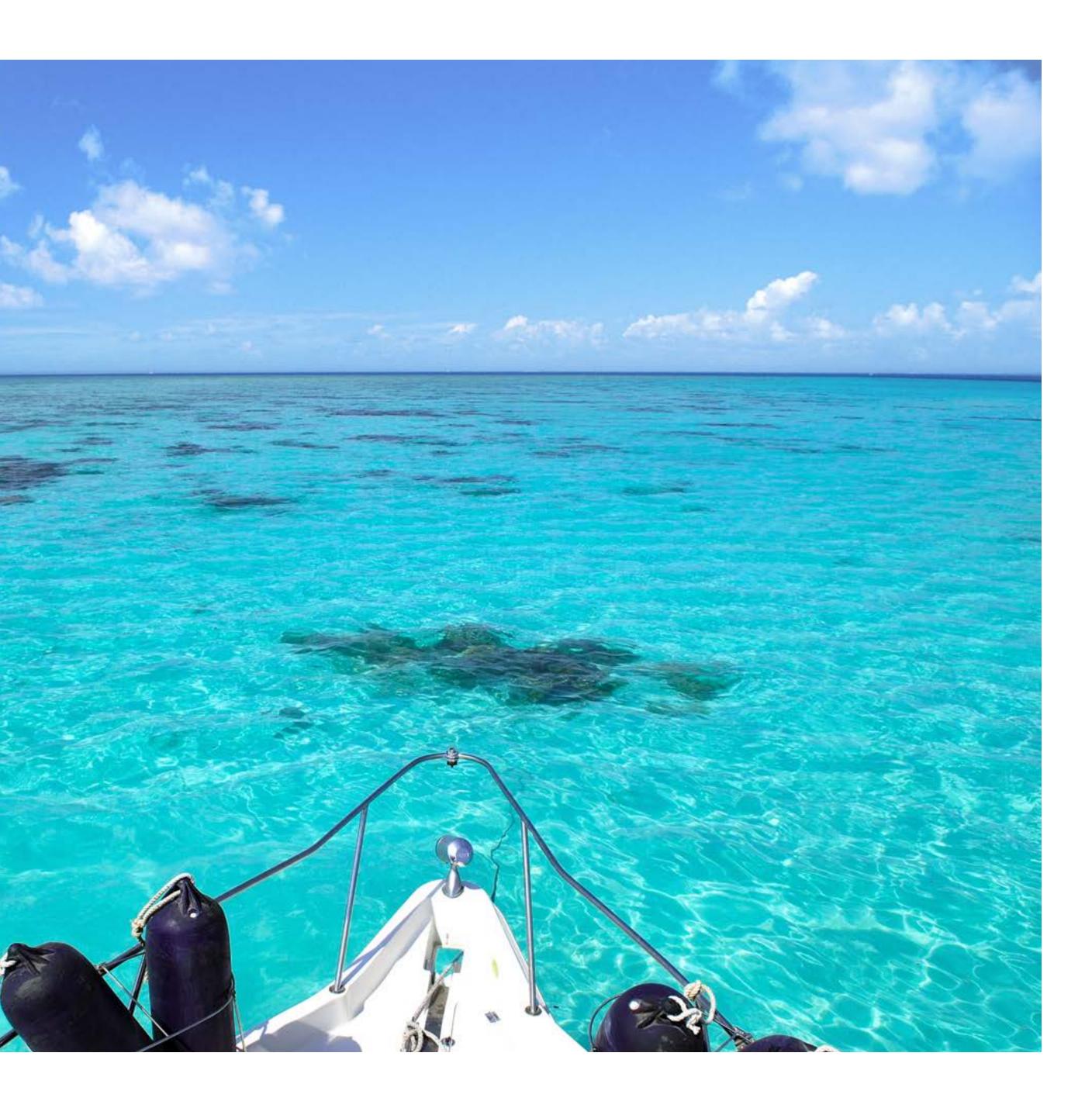


BEACHES Seponds

El Gouna's beautiful beaches and pools are more than just places to enjoy swimming and sunbathing – they are ideal places to savour good music, quality food and drinks, in a fun and relaxing social atmosphere.

AVERAGE TEMPERATURES IN EL GOUNA

JANUARY	🔆 21°C	JULY	🔆 33°C
FEBRUARY	🔆 21°C	AUGUST	🔆 33°C
MARCH	🔆 23°C	SEPTEMBER	🔆 31°C
APRIL	🔆 26°C	OCTOBER	🔆 29°C
MAY	🔆 30°C	NOVEMBER	🔆 26°C
JUNE	🔆 32°C	DECEMBER	🔆 22°C



SPORTS

El Gouna's sunny weather, prime location on the Red Sea coast, and the wide range of water sports attracts visitors from all over the world.

Spacious beaches, excellent winds, and shallow waters bring droves of kite surfers – including world champions – to El Gouna. Numerous kite centers offer the latest facilities, equipment and training staff with internationallyrecognized courses for both beginners and advanced kitesurfers.

El Gouna is also home to Sliders Cable Park, Egypt's first cable park, the facility is one of the largest Olympicstandard cable parks in the Middle East.

El Gouna is in close proximity to some of the world's best dive sites. El Gouna's heated pools and calm reefs are a perfect place for beginners to learn the basics of diving, while experienced divers will also find benefit in the many offerings of El Gouna's dive centres.





El Gouna provides an excellent gateway to Egypt's most desirable touristic sites. Many of Egypt's ancient monuments are located in Luxor, Aswan and Cairo, just a few hours away. Destination-centric excursions are also popular, including Red Sea cruises by boat or desert safaris by bus or jeep. Excursions can be customised to accommodate your personal interests and timelines.





Activities in El Gouna are not limited to water-based activities. You can also participate in other open-air recreations including cycling, horseback riding, beach volleyball, go-karting, motor-cross and ATV adventures, tennis, squash, indoor and outdoor gyms, and golf.











SHEDWAN











TYPE 1 Single story Villa





 4 bedrooms 	• 4
 Nanny's room 	 Semi-detac
 4.5 bathrooms 	• 4.5
 Area of 265 m² 	· Are
 Spacious rooftops 	۰P
 Private pool 	· Spa
 A variety of interior finishing options 	\cdot A variety of in





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TYPE 2

Two story Villa

TYPE 3

Two story Villa

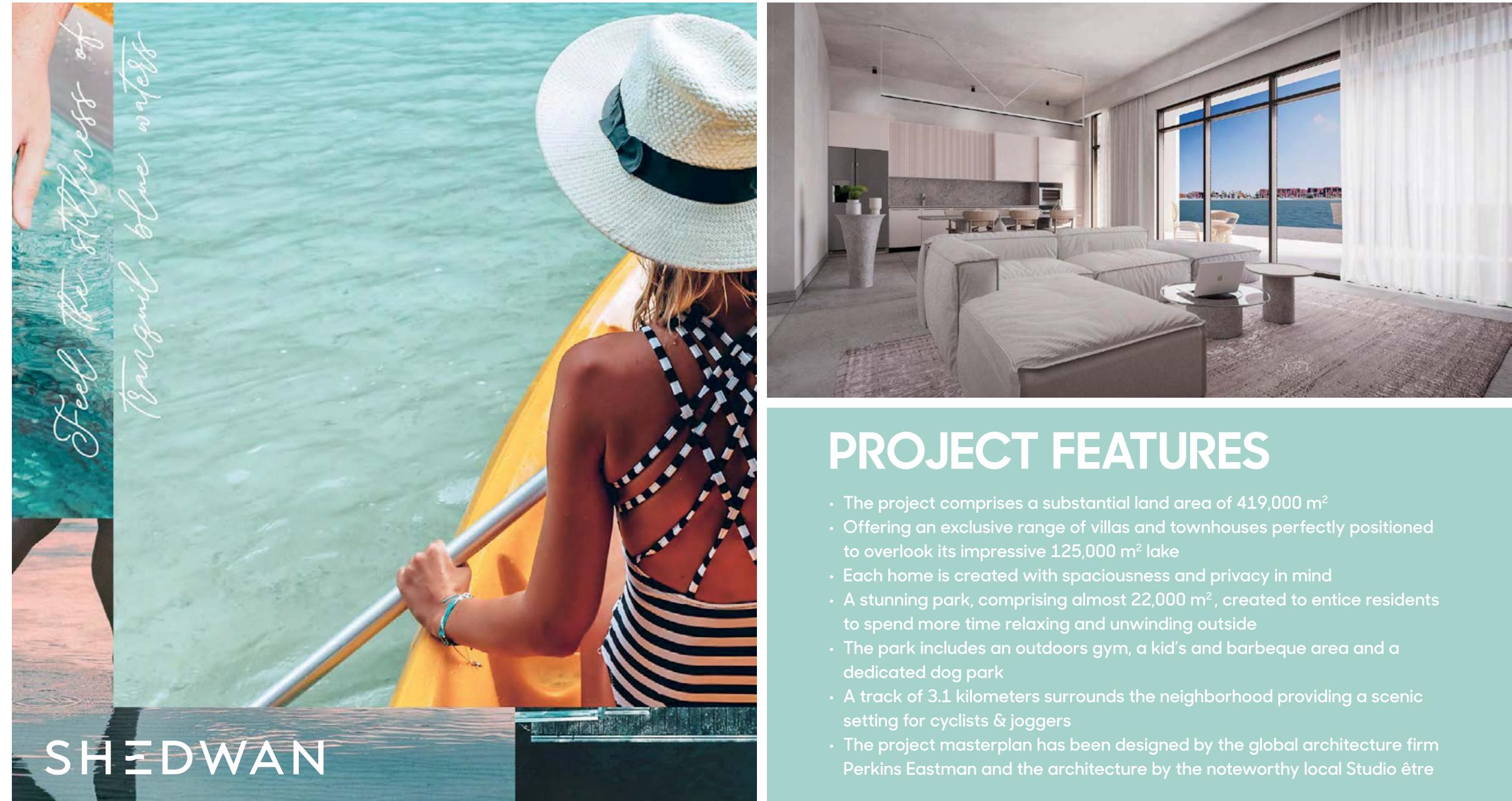
4 bedrooms ached nanny's quarter .5 bathrooms trea of 262 m^2 Private pool acious rooftops interior finishing options

Price 1,501,060 USD



- · 6 bedrooms
- \cdot 3 bedrooms are on the top floor for
 - enhanced privacy
 - Nanny's room
 - 7.5 bathrooms
 - Area of 400 m²
 - Private pool
 - Spacious rooftops
- A variety of interior finishing options

Price 1,880,000 USD



VILLA A _____ Two story Villa



3 bedrooms
2.5 bathrooms
Unit area of 162.7 n⁴
Master bedroom on the first floor for privacy
A nanny's bedroom and a bathroom are located on the ground floor with a private entrance
Multiple roof decks
Featuring large windows that emphasize views of the lake

Price 955,275 USD

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- 4 bedrooms
- 3.5 bathrooms
- Unit area of 184.7 m²
- Nanny's room and a bathroom

Price 860,000 USD

VILLA D _____ Two story Villa



4 bedrooms
4.5 bathrooms
Unit area of 221.6 m²
Nanny's room and a bathroom

Price 1,023,672 USD

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Two story Villa



Townhouse Middle

- ·3 bedrooms
- •3 bathrooms
- \cdot Area of middle units is 149 m 2
- \cdot Area of corner units is 153 m 2
- Living and dining areas with double height ceilings
 - Each town house overlooks a shared pool

Price **471,643 USD**



Type A **Two Story Villa**





- · 3 bedrooms
- Nanny's Room
- 4 bathrooms
- Area of 138 m^2
- Double Height Ceilings
- Spacious Garden and a rooftop terrace
 - Golf course & lakes views

Price 576,221 USD

• 4 bedrooms • Nanny's Room • 4 bathrooms • Area of 155 m^2 • High Ceilings • Spacious Garden and a rooftop terrace • Golf course view & lakes

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Type B

Two Story Villa

Price 648,760 USD

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Type C **Two Story Villa**



- 4 bedrooms
- Nanny's Room
- 5 bathrooms
- Area of 200 m²
- High Ceilings and rooftop terraces
 - Golf course & lakes views

Price 801,535 USD

Type D ______Single Story Villa



- · 3 bedrooms
- Nanny's Room
- 4 bathrooms
- \cdot Area of 165 m^2
- Roomy living and dining areas
 - Spacious rooftop terrace
 - Golf course & lakes views



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Twin Villas

Two Story Villa



- · 3 bedrooms
- Nanny's Room
- 4 bathrooms
- Area of 165 m^2
- Roomy living and dining areas
 - Spacious rooftop terrace
 - Golf course & lakes views

Price 587,837 USD







PROJECT FEATURES

- Conceived by EDSA, The Nine's masterplan is an 87,000 square meter object of desire
- Uninterrupted views of up to 400 Meters of the first 9-holes of Ancient Sands golf course
- The spacious placement of each property 12 meters apart, ensures the utmost privacy for all residents
- The project is home to a 2-kilometer pathway overlooking Ancient Sands golf course, perfect for walking, jogging or cycling perfectly positioned 1.5 meters below the villas to ensure privacy
- Offering stylish one-storey, two-storey, twin villas and townhomes
- These enticing vistas are a part of the legendary Ancient Sands 18-hole golf course, designed by Karl Litten
- Shimmering water features are an addition to each property



Type A

One-Storey Villa



 3 bedrooms 	• 3
 Nanny's Room 	• No
 4 bathrooms 	· 5
 Area of 168 m² 	• Ar
 High Ceilings 	• H
 Skylight Entrance 	• Sky
 Golf course view 	· Go
 Optional swimming pool 	 Option
	 Shallow wa
Price	

Price 574,448 USD

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Type B

Type C

One-Storey Villa

One-Storey Villa



- 3 bedrooms Nanny's Room 5 bathrooms Area of 175 m² High Ceilings ylight Entrance olf course view
- nal swimming pool
- ater feature integrated

Price 639,537 USD

- · 3 bedrooms
- Nanny's Room
- 5 bathrooms
- Area of 181 m^2
- High Ceilings
- Skylight Entrance
- Golf course view
- Optional swimming pool
- Shallow water feature integrated

Price 781,852 USD

One-Storey Villa

Type D



 4 bedrooms 	•
 Nanny's Room 	• N
 5 bathrooms 	• 5
 Area of 190 m² 	• Ar
 High Ceilings 	· Go
 Skylight Entrance 	 Option
 Golf course view 	· Ou
 Optional swimming pool 	 Dedica
 Shallow water feature integrated 	
Price	
752,880 USD	774

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Type E

Type F

Two-Storey Villa

Two-Storey Villa



3 bedrooms Nanny's Room 5 bathrooms Area of 190 m² olf course view onal swimming pool outdoor Terrace cated laundry area

Price 4,561 USD

- 4 bedrooms
- Nanny's Room
- 5 bathrooms
- Area of 207 m²
- Golf course view
- Optional swimming pool
- Shallow water feature integrated
 - Outdoor Terrace
 - Dedicated laundry area

Price 871,928 USD





PROJECT FEATURES

- Kamaran is a lively family neighborhood that presents multiple lifestyle amenities to explore and enjoy.
- Picture relaxing surroundings and soothing sand pools within a residential oasis of calm.
- All of the buildings overlook stunning, tranquil sand pools.
- They showcase the brilliance of El Gouna's accustomed warm and inviting biophilic design.
- The neighborhood has a mixture between Chalets and Townhouses as some of the units have their own staircase as well as private gardens.







One Bedroom



 Duplex • 1 Bathroom • 1 Guest Toilet • 93 SQM

Price 265,530 USD

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Chalet 2

Two Bedroom

• Loft & Office • 1 Bathroom • 1 Guest Toilet • 98 SQM

- Loft & Office
- · 2 bathrooms
- 1 Guest Toilet
 - 120 SQM



Price 332,640 USD

Townhouse

Two Bedroom



- Nanny's room
 - 122 SQM
- · 2 bathroom
- 1 guest toilet

- Loft
- Kid's room
- 135 SQM
- 2 Bathrooms
- 1 guest toilet

Price 373,312 USD



Click here to download the project brochure

Townhouse

Three Bedroom

- 125 SQM
- Terrace
- 2 bedrooms both with dressing rooms
 - 2 bathrooms
 - 1 Guest toilet

- Nanny's room
 - Terrace
- · 2 bathroom
- 1 guest toilet
- 140 SQM

Price 379,543 USD

Price **440,149 USD**

www.elgouna.com



DAY 0

DAY 14

DAY 90

Unit Reservation

- Send valid passport copy
- Sign reservation form
- Make initial 15 % down payment via bank transfer
- Send proof of payment

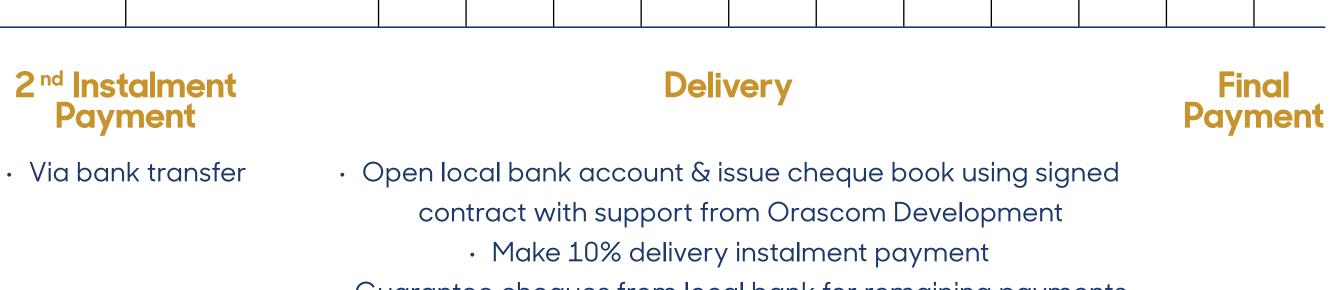
Contract Signing

• Sign the contract and send original copy to Orascom Development

Payment • Via bank transfer

1st Instalment

DAY 180 QUARTERLY PAYMENTS OF REMAINING INSTALMENTS IN ACCORDANCE WITH THE PAYMENT SCHEDULE



• Guarantee cheques from local bank for remaining payments





WHAT ARE THE **REGISTRATION FEES?**

- Villa: 1636 EUR and 1,300 EUR paid in EGP
- Apartment: 818 Euro and 1,039 Euro Paid in EGP
- Orascom Development will manage all the official registration requirements

IS THE CONTRACT LEGALLY REGISTERED?

• Yes, when the total amount of the unit has been fully paid

WHAT TAXES ARE NEEDED TO **BE PAID? AND HOW MUCH?**

There are two types of taxes in this case of registration of the contracts:

- Real Estate Tax: 2.5% of selling price stated in the contract
- Property Tax: 10 to 12% of the evaluated rental price







• Yes, there is an option to choose between two color schemes



WHAT IS THE PROPERTY **ANNUAL PRICE INCREASE?**

• Year-on-year capital appreciation: average 18%

CAN I DO INTERNAL MODIFICATION?

• Yes, with appropriate approvals

CAN I CHOOSE MY OWN INTERIOR COLORS?

WHAT IS THE EXPECTED **DELIVERY TIME FOR OFF PLAN?**

• 24 – 30 Months



HOW MUCH ARE THE ANNUAL MAINTENANCE FEES?

• The fees vary from one neighborhood to the other as well as according to the unit size and dimension. The average fees per year are EUR 2,650 for villas and EUR 1,250 for apartments, reviewed annually

WHAT ARE THE SERVICES **RETURNED AGAINST THE MAINTENANCE FEES I PAY?**

- Public landscaping maintenance
- Spraying insecticides and garbage collection
- Streets, sidewalks and public areas maintenance
- Lagoons and beaches maintenance
- Satellite system maintenance
- Water supply, sewage and electricity maintenance
- External public lighting
- Security

C

CAN I SELL MY PROPERTY TO A THIRD PARTY? HOW MUCH WILL I BE CHARGED?

• A property can be resold to a third party through Orascom Development at a 5% Orascom fees

WHAT IS THE PROCEDURE I **HAVE TO FOLLOW IN ORDER TO RESELL MY UNIT?**

The procedure is as follows:

- Evaluating of the property by a representative from Orascom Development
- Verification of any due amounts from the financial department



 Orascom Property Management can manage the property short term & long term rental. Services include managing the check in & check out process, housekeeping and regular maintenance



CAN I EASILY RENT MY PROPERTY AND WHAT ARE THE PROVIDED SERVICES FOR DOING SO?

WHAT ARE THE AVERGAE **RENTAL PRICES?**

• The average rental prices for a 1 and 2 bedroom apartment are approximately EUR 600 and EUR 900 respectively per week during low seasons and EUR 900 and EUR 1,500 during high seasons

• As for 3 and 4 bedroom properties the rental prices are approximately EUR 1,500 and EUR 1,800 per week during low seasons and EUR 2,200

and EUR 3,000 during high seasons



DO I OWN THE LAND ON WHICH I PURCHASE A **PROPERTY?**

- Orascom Development shall grant the buyer the right to use the surrounding area of the building for life time and to be inherited
- Its ownership not freehold



DO I NEED A VISA?

Visa is obtained upon arrival

DO YOU OFFER FINANCING METHODS?

• Unit payment is divided across a 5 year payment plan





O West Taba Heights Makadi Heights Byoum Al Fayoum

3. MOROCCO Chbika

Hawana Salalah

6. U.A.E The Cove Orascom Development Holding (ODH), the Group holding company headquartered in Switzerland, is a leading developer of fully integrated destinations; featuring hotels, private villas and apartment compounds, leisure facilities, outdoor offerings such as golf courses

Over several decades ODH has developed many global destinations. The company's diversified portfolio of destinations is spread over seven jurisdictions; Egypt, Switzerland, Montenegro, Oman, UAE, UnitedKingdom and Morocco. The Group currently operates nine destinations; four in Egypt (El Gouna, Makadi Heights, Taba Heights and Byoum), The Cove in the United Arab Emirates, Jebel Sifah and Hawana Salalah in Oman, Luštica Bay in Montenegro and Andermatt in Switzerland. Orascom Development is listed in the SIX Swiss Exchange. ODH currently owns a land bank of 101 million sqm and 33 hotels with a total number of 7,176 rooms. Orascom Development Egypt (ODE) a subsidiary of ODH is an integrated developer of resort towns in Egypt. ODE currently owns a land bank of 49.9 million sqm distributed over five destinations; El Gouna on the Red Sea Coast, Taba Heights in the Sinai Peninsula and Makadi Heights in the Red Sea district, O West in Cairo and Byoum in Al Fayoum.

